



# You are invited to attend our ERDF funded Leadership Skills Training seminars at Thornton Science Park.

## The Topics

The FREE seminars will cover a range of fundamental leadership skills including;

- Negotiation skills
- Effective time management
- Presentation skills

The above are all essential for business and during the seminars you will be given the key tools, strategies and techniques to help build confidence and achieve outcomes.

The seminars will not only cover the theoretical side of these skills, there will also be practical examples and guidance.

You can register to attend one, two or all three of the workshops for FREE.

#### The Presenters



Jerry Scott
Principal Consultant, Cairn
Performance

Jerry is an established senior operational leader in world class multinationals. He combines a rich

commercial understanding with extensive leadership experience of large, complex organisations.

He has experience in a diverse range of geographies, functional specialisms and market sectors and is an accredited coach.

Jerry will be delivering the seminar on Negotiation Skills.



**David Henderson**Consultant, Cairn Performance

David has extensive experience in designing and delivering engaging programmes that impact the performance of leaders and their

teams. He has worked in a diverse range of sectors across Europe, the Middle East, India and the U.S.

David will be delivering the seminars on Effective Time Management and Presentation Skills.



#### The Venue

The High Growth Centre is located at Thornton Science Park (the former Shell Technology Centre) at Ince, near Chester. Co-funded by the University of Chester and the European Regional Development Fund (ERDF), the High Growth Centre offers SMEs (Small Medium Enterprises) and new start-up businesses valuable advice and support.

Designed specifically for companies operating in the Advanced Manufacturing, Automotive, Engineering and Environmental sectors the unique blend of industry, innovation and academia will deliver a much needed economic boost to the region.

Companies are able to access a wide range of specialist equipment and advice with additional support available from the University's Faculty of Science and Engineering working alongside the team of specialist advisors.

The impressive list of services available to companies based throughout the North West can be found at thorntonsciencepark.co.uk/hgc. Flexible workspaces are also available for enterprises in the High Growth Centre. Including hot desks, office space, laboratory and industrial workspace.

Following the seminar there will be an opportunity to attend a brief tour of the site including the laboratories and workshops.







### **FREE Seminars**

Date	Time	Seminar	Presenter
Tuesday 16 <sup>th</sup> December 2014	9am – 5pm	Negotiation Skills	Jerry Scott
Wednesday 17 <sup>th</sup> December	9am – 5pm	Presentation Skills	David Henderson
Thursday 18 <sup>th</sup> December	9am – 5pm	Effective Time Management	David Henderson

All seminars include refreshments, buffet lunch and the opportunity to attend a brief tour of Thornton Science Park including the laboratories and workshops.

## **How to Book Your Space**

Please email the High Growth Centre, highgrowth@chester.ac.uk with the following details to secure your space:

- Name
- Job title
- Company
- **Nature of Business**
- **Telephone Number**
- Which workshop/s you would like to attend

On receipt full details including directions and security information will be issued.

Please note this training event is part funded by ERDF and will require you to sign a register to confirm your attendance and the nature of advice provided.

Yours sincerely



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