

Sales Manager

A well established, leading International Truck Security Systems Supplier are expanding their sales team and are looking to recruit a Sales Manager.

The successful candidate will be expected to sell the company's portfolio of products at Senior Management/Director level with leading Blue Chip Logistics firms and report directly to the Managing Director.

Areas of responsibility will include:

- Direct sales to Truck Operators.
- Customer Account Management with Fleets and Truck Manufacturers.
- Winning new business/making appointments.
- Managing sales enquiries.
- Lead Generation.
- Networking.
- Attending relevant Trade Shows.

SKILLS & QUALITIES:

The successful applicant should have a strong sales background (3 years+). Experience of the Automotive/Haulage sector is preferable but not essential.

COMPANY INFORMATION:

TISS are the World's Leading Fuel Security & Safety Specialists with Distributors and Offices based in over 40 major territories around the World.

Further information can be found at www.tissltd.com.

LOCATION & HOURS OF WORK:

Our Head Office is in Blackpool, Lancashire. However, it would be expected that the successful applicant would be spending a significant amount of time out of the office attending sales meetings, in addition to overnight business stays.

REMUNERATION:

Basic Salary of £30k. OTE = £50k+. Additional benefits include a Company Car.

HOW TO APPLY:

Please apply now with a current CV and Covering Letter.

For further information, please contact Matthew Rose on 01253 400 401 or matthew.rose@tissltd.com.