



SMMT SME Support Roadshow – North West

“Supporting your drive for growth”

Agenda (1)

	Start	Finish
Arrival, registration, coffee	09:00	09:30
Welcome and introduction Tim Hughes, <i>Membership Account Manager</i> , SMMT	09:30	09:35
Department for Business, Innovation and Skills North West Dr Sami Falou	09:35	09:45
Supply Chain Business Opportunities Industry Overview - Tim Hughes, SMMT SMMT and Business Development - Rob Morbin, SMMT SMMT Support Services - Mairi Lucas, SMMT	09:45	10:30
UK Trade and Investment – North West Malcolm Arnold, International Trade Adviser	10:30	10:45
Industry Forum Andy Lane, Marketing and Business Development Director	10:45	11:00
Q&A (first session speakers)	11:00	11:15
Coffee break	11:15	11:30

Q&A Session

Sami Falou, BIS North West
SMMT
Malcolm Arnold, UKTI North West
Andy Lane, Industry Forum

Agenda (2)

<p>Northwest Automotive Alliance: BE Status, AMSCI Strive and Services Carol Holden, Chief Executive</p>	11:30	11:45
<p>Local Enterprise Partnerships/ Greater Manchester Business Growth Hub Overview of Business Support – Sue Barnard, <i>Relationship Manager</i>, Greater Manchester Business Growth Hub: <ul style="list-style-type: none"> - Funding for Growth – Ian Dixon, <i>Head of Access to Finance</i>, Greater Manchester Business Growth Hub - Support for Manufacturing, Nick Brandwood, <i>Manufacturing Advisory Service Advisor</i>, Manufacturing Advisory Service </p>	11:45	12:25
<p>Challenges of Becoming an Automotive Supplier Rachel Eade, Manufacturing Advisory Service</p>	12:25	12:40
<p>Automotive Case Study Carol Holden on behalf of Performance Springs</p>	12:40	12:50
<p>Regional Growth Fund for an Automotive SME Paul Clarkson, Finance Director, Erlson Precision Components</p>	12:50	13:00
<p>Q&A (second session speakers)</p>	13:00	13:15
<p>Networking lunch</p>	13:15	14:15

Q&A Session

Carol Holden, North West Automotive Alliance
Greater Manchester Business Growth Hub
Rachel Eade, Manufacturing Advisory Service

Networking Lunch
