



Supply chain opportunities in the Automotive and Aerospace sectors

UK and Portugal

Oporto, Lisbon – 28th and 29th May 2014

The Automotive Sector

The Automotive industry is a centre pillar of the Portuguese economy. It represents 177 companies and 5 car manufacturers, 4.3% of the GDP and 8.9% of exports, mobilizing a workforce of about 40,000 people. These exports represent 80.5% of the turnover of the companies in the sector. The UK is the 4th export destination, with 6.5% of the total. Main products are batteries, glass, interiors, tires, metal works, cables, electronics and plastic moulds – linked to the highly developed mould and tooling industry in the country.

Portugal is home to one of the top 5 best Volkswagen plants around the world, manufacturing 100,000 cars per year. This factory alone delivers 2% of the total GDP.

Portuguese technical skills in this field, the highly competitive set up and running costs, together with the country's excellent logistic infrastructures have been a driving force in this sector.



Portugal's commitment in the development of a sustainable automotive sector goes beyond developing high quality vehicles and components, being a pioneer in the development and adoption of new energy models for sustainable mobility.

The Aerospace Sector

The Portuguese aeronautic industry may be small in scale and relatively recent when compared with other countries, but with a strong industrial base in several areas - aircraft interior design, new and eco-efficient materials solutions, metallic construction and assembly, smart materials and embedded systems integration amongst others - with enormous potential that in the past few years demonstrated the necessary tenacity to thrive in the competitive aerospace market.



Portugal is one of the world's most advanced manufacturing centres for precision injection and blow moulding. 90% is exported, primarily to the automotive manufacturers and now diverting to Aerospace. The new factories of Embraer in Portugal are acting as a catalyst to develop skills and markets. The presence of larger players gives room to supply chain opportunities to be developed in Portugal, or using the country as a platform to other Portuguese speaking countries.

How to sign up

To join the British delegation and attend this event, your company will be required to commission an OMIS – [Overseas Market Introduction Service](#). Details can be found on the UKTI portal.

Please note: the deadline for registration is 09 May 2014.

The OMIS costs £420 (exc. VAT) and includes:

- Access to special rates for Hotel accommodation throughout your stay
- Networking dinner on 27 May
- A tailored meeting programme with potential Portuguese partners following the Conference on 28 May

Companies will also have the option to in addition participate in two **site visits** to automotive and aerospace manufacturing companies in Portugal on 28/29 May (see programme) – this can be commissioned under an OMIS level of £630 (exc. VAT)

You will be responsible for your air bookings and travel and accommodation costs.

UKTI Lisbon will liaise with you to arrange accommodation and a visiting programme according to your travel plans and specific objectives of your visit.

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Programme

Tue. 27 May 2014

- Arrival in Oporto
- Networking dinner with delegation

Wed. 28 May 2014

• Conference: New business opportunities in the Automotive and Aerospace sectors – UK and Portugal

- 09:00 Registration
- 09:30 Welcome - Renata Ramalhosa, Director UK Trade & Investment
- 09:45 *Opportunities in Portugal and areas of Industry diversification* – AFIA - Automotive Sector Association
- 10:00 *The Aerospace sector and synergies with the Automotive industry* – PEMAS Aerospace Sector Association
- 10:15 *The UK Aerospace Sector Strengths* (tbc)

- 10:30 *The UK Automotive Strategy and the UK as investment destination* – AIO – Automotive Investment Organization, John Kell, UKTI Specialist
- 10:45 *UK excellence in the Automotive / Aerospace sector* - UK manufacturer(tbc)
- 11:00 Q&A
- 11:10 Coffee-break
- 11:30-13:30 One-to-one meetings between Portuguese and British companies
- 13:30-14:30 Lunch
- Site visit to Automotive suppliers manufacturing companies (tbc)
- Evening - Free

Thu. 29 May 2014

- Site visit to Caetano Aeronautic
- Site visit to Embraer Portugal (tbc)

End of programme in Lisbon - Return to the UK



For further information and to register as a member of the delegation please contact:

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